



REAL ESTATE PROGRAM

CURRICULUM

FIRST YEAR

Introduction to Pilot Real Estate Club

Access to knowledgeable guest speakers and site visits

SOPHOMORE

BUS 205: Intro To Finance

Coverage of corporate finance, investments, financial institutions, international finance, risk management, and real estate finance

BUS 330: Managerial Finance

Provides a conceptual and theoretical treatment to topics such as the role of risk in asset pricing, capital structures, currency-risk management, and dividend policy

Pilot Externship Program

During their summer, students will work in rotations at five different real estate companies. Each of these companies has been selected for its field or expertise. During their two weeks at each company, students will develop a deeper understanding of what each facet of real estate can offer career wise.

JUNIOR

BUS 433: Real Estate Finance

Course covers real estate valuation methods and investments, including rental properties, REITs, real estate syndicates, mortgages and securitization of mortgages, investment in land, etc

BUS 491: Advance Real Estate Finance

See separate document

Summer Internship

Students now have the knowledge and foresight needed to successfully complete a summer long internship. Building upon their externship experience, this internship will give the students the skills and connections needed to be successful post-graduation.

SENIOR

BUS 490: Real Estate Law

Topics include types of legal ownership, deeds, real estate contracts and leases, zoning and land use, environmental laws, real estate covenants, conditions and restrictions, and loan transactions

BUS 431: Financial Markets and Institutions

Examines the various financial markets used to obtain financing and invest in financial assets such as stocks, bonds, mortgages, and derivatives